

NEW PROGRAMS

By far the biggest news around here is that in July we released our most ambitious programs so far!

REFERENCEWORKS

The new ReferenceWorks Professional has been in secret development for five years - a lifetime in the computer industry! This release is the result of a tremendous amount of work on the part of our visionaries, teachers, friends, programmers and testers and is, by far, the greatest leap any homeopathic program has ever taken. We've combined the latest advances in both homeopathy and technology in a seamlessly elegant way that takes homeopathic analysis to a whole new level. Your socks will be blown off!

Materia Medica Analysis

One of the greatest leaps in ReferenceWorks is the ability to perform analyses directly from the materia medica. As you search for symptoms, you create "rubrics" that are put in a Rubrics' Clipboard and can then be analyzed just as they could from a repertory!

These rubrics are a distillation of 630 volumes of materia medica, journals, new provings and repertoires and are typically three to ten times more complete! (For instance, jealousy is represented by 71 remedies in the most up-to-date repertoires but in ReferenceWorks you'll find 229 remedies that have cured jealousy! This means you are three times more likely to find the right remedy!!!)

Once you've collected your rubrics a single click creates bar, scatter, waffle, city and other graphs of the best remedies for your case.

Illuminated Families

Take your analysis a step further and go beyond single remedies with one of our 35 stunning family graphs. From bacteria and animals, through miasms and developmental stages, these colorful maps illuminate the wide range of remedy groups to focus your work - making it far easier to successfully prescribe lesser known remedies.

With the help of Asa Hershoff, Massimo Mangialavori, Andreas Bjørndal, Vega Rozenberg, Rajan Sankaran, Roger Morrison and others we've organized all of the remedies into 1300 color-coded botanical, chemical and biological families. And we've gone beyond the traditional kingdoms with such groups as Bjørndal and Rajan's Miasms, Five Elements, Plant Chemicals, Vega's Boxes, Murphy's Planets, Boyd's Types, Morrison's Organics, Massimo's Groups, etc. (And if you feel that isn't enough you can create your own!)

One click limits your graphs to a single family: snakes, nuts, the typhoid miasm. Drag another family to the graph to cross groups: sunflowers that are syphilitic or animals that are sycotic, etc.

Focus

You can focus on just the area you want in every aspect of the program. For example, search only in provings or books of keynotes, limit a graph to animals, or bacteria or only show books that discuss Melilotus. Choose from dozens of pre-built limits or create your own and save them for everyday use.

Copy Protection? Forget it!

We heard your longing for freedom! With ReferenceWorks you no longer need to have a copy protection device plugged into your computer!

1000 Pictures

Want more info about a remedy? Right (or control) click on it. We've included a thousand remedy descriptions with pictures, natural history and proving information.

But wait there's more!

Delete unwanted remedies from your search.

Drag and drop anything to anywhere to focus the window on that information. Imagine you are looking at your waffle graph and you have a rubric about "haughtiness" in Arnica. Want to know the context? Drag the waffle square to the Materia Medica window. The materia medica will open to the reference to haughty in Arnica! If you want to see the remedies related to Arnica in your analysis, just drag in its family, Compositae. Drag a reference to the notepad to automatically copy the whole sentence including author, remedy name and section.

Want to use your searches as rubrics in MacRepertory? No problem. Our programs know how to communicate; just copy and paste!

With the new crash protection feature, no matter how irritable your computer gets you'll never lose your work!



The Library

ReferenceWorks' library is a treasure of valuable information. With extractions from eight repertories, information from 3000 provings, scores of rare books, 30 collections of cured cases, and 10,000 articles from 106 journals you'll be able to find any symptom no matter where it is hiding over 630 volumes of the world's greatest homeopathy.

You will find everything from the Brazilian jungle remedies of Mure to the bowel nosodes of Paterson. From Hamilton's natural history of plants to Leeser's seminal work on minerals. From the childhood remedies of Frishmuth, Borland and Burnett to the provings of Sherr, Stephenson and Swan. From the huge repertories of Boenninghausen, Kent and Knerr to the succinct remedy descriptions of Boericke, Boger and Morrison. From the greatest of the old authors (Allen, Boenninghausen, Boericke, Boger, Borland, Clarke, Dunham, Farrington, Hahnemann, Hering, Jahr, Knerr, Lippe, Nash, Phatak, Swan, Tyler, etc.) to most brilliant of the new (Hershoff, Klein, Mangialavori, Moskowitz, Sankaran, Schadde, Scholten, Shah, Sherr, Shore, Ullman, Vermeulen, Whitmont, Zandvoort, etc.). Many of the books have been out of print for 100 years.

This is pure materia medica, provings and cases—no theory, editorials or old news—60,000 remedy descriptions carefully chosen from the greatest homeopaths who ever lived; just what you need to do your best prescribing.

- Fabulous new provings, including Elizabeth Schulz's Falcon, Condor, and Red-Tail Hawk; the School of Homeopathy's AIDS proving with a case which will break your heart; Sowton's Spiderweb, Schadde's Lapiz lazuli and Lithium carbonicum and the New York School of Homeopathy's Domestic Fly.

- Cured cases from the files of Roger Morrison and Nancy Herrick, Judyth Reichenberg-Ullman and Bob Ullman, Peter Koenig and Jonathan Shore.

- An incredible assortment of journals old and new: from the Hahnemannian Monthly, 1865-1894; through Homeopathy 1933-1959; to NASH's American Homeopath and the latest issues of Links, all available for quick scanning. Now you can find any remedy or symptom at the touch of a button. Sure beats thumbing through a pile of journals for that article you remember reading (but where was it?).

MACREPERTORY

There are six major advances in this version of MacRepertory. For the next few Heartbeats, we'll take one feature at a time and give you details of how to use it.

Family Searching

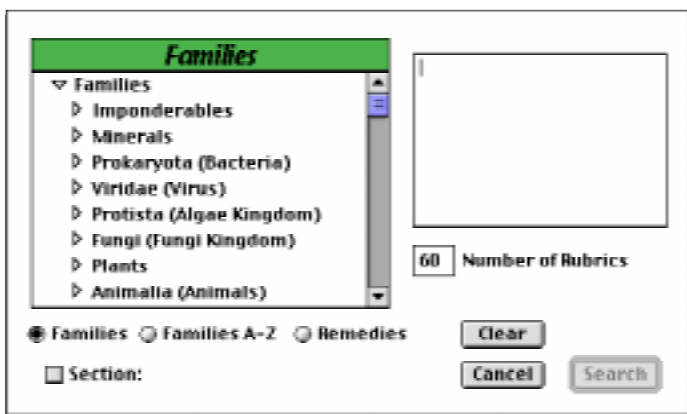
The Family Search finds rubrics in the repertory that are closely associated with a family.

How's it work? It looks for rubrics that have a high percentage of members of the family.

For example, if you search for the spider family the program will find, among 60 other rubrics, Female; Delivery; during; anguish, with: cham, mygla, tarent, lat-m. Three of the four remedies are spiders. This is a pretty good hint that this rubric is a symptom found in most spiders - even those not listed. The rubrics are underlined based on how important they seem to be.

As you can see this is a powerful tool to understanding families.

If you're like me you'll play with this feature for hours!



Theme Analysis

This is a new way of organizing your analysis that combines the Kent focus on specifics with the Boenninghausen reliance on generals (themes). Basically, you limit your analysis to those remedies that cover every major theme and then choose the one that has the most peculiars. It was an epiphany for me when I realized the approach.

Interapplication Communication

MacRepertory and ReferenceWorks are now on speaking terms.

If you select a rubric and press the right mouse button on a PC or control-select on a Mac, you'll get a contextual menu that allows you to automatically switch to ReferenceWorks, search and find the rubric.

More Rubric Clipboards

I've added 4 new clipboards.

At the same time, I have broken out the clipboard sets into two separate windows. Whichever set's button is down is used in the graphs.

You can tell what RC's have rubrics in them; the letter becomes underlined.

Keyboard Selecting

Select sections in the repertory by using the letter keys (and pressing return); now all navigation can be done from the keyboard. You can also use the right and left arrows in the repertory section window.

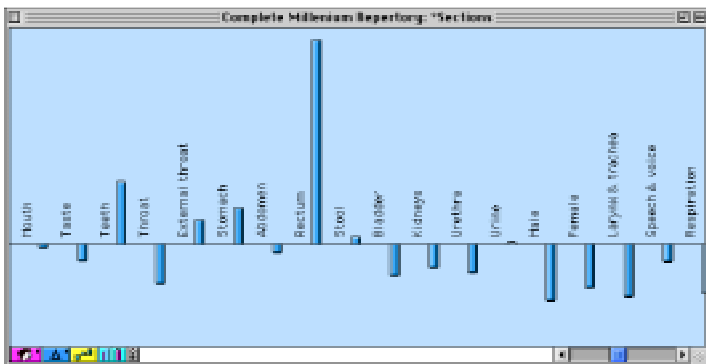


Concept Graphs

The Concept Search displays a bar graph showing how often a remedy is found in the repertory for a given concept or section. This is very useful when you are considering a remedy and wonder if the focus of the case matches the focus of your remedy.

A simple example: you are considering prescribing Ratanhia based on ailments after a family grief, a fear of being alone and superstition. The main complaint is chronic constipation and painful hemorrhoids. You saw that Ratanhia has the rectal symptoms but so do many other remedies; you'd like to see if the **focus** of the remedy is in the rectal area. If the patient and the remedy share the same focus you can feel far more confident in your prescription.

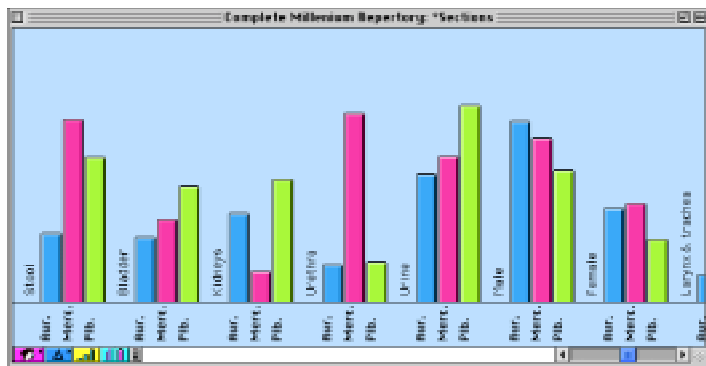
You do this by performing a Concept Search for Ratanhia and looking at how prominent the remedy is in each section of the repertory; you find it is very prominent in the Rectal section indeed:



The Concept Search

Basically, what the Concept Search does is to perform a repertory search for a remedy (or group of remedies) then draw a bar graph showing how often it appeared. At its simplest, the Concept Graphs can show you how many times a remedy is found in each section of the repertory. This is useful because it can give you a sense of where most of the remedy's pathology might be expected to be found.

Or, you can get a bit more sophisticated and compare several similar remedies such as Aurum, Mercury and Plumbum; you can quickly see which of the remedies has the strongest emphasis in the Uretra and Stool sections of the repertory (in this case, the seat of your patient's problems).



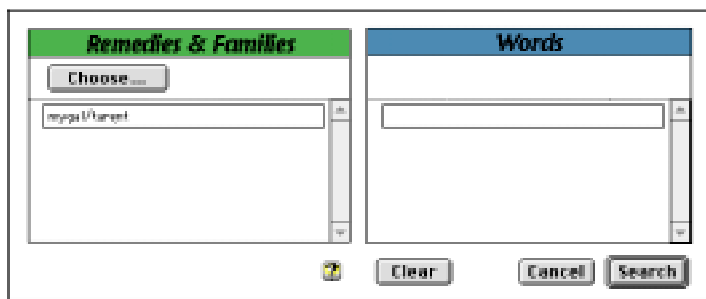
The Search

You invoke the Concept Search by selecting **Concept Search** from the Edit Menu.

You're presented with two boxes where you can enter remedies or words. You have to enter at least one remedy to initiate a search but you don't need, and usually won't have, words.

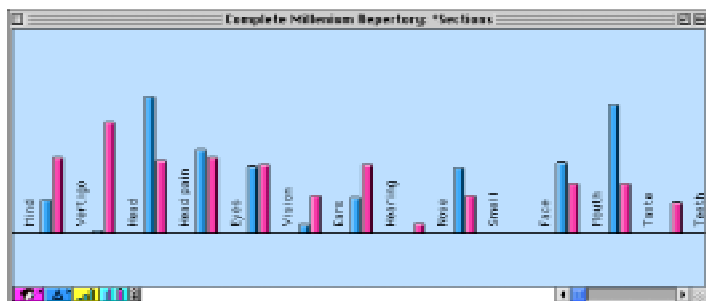
Probably the easiest way to understand this feature is through examples. Let's compare Mygale and Tarentula; type "mygal/tarent" in the remedy box. (If you didn't know the abbreviation you could press the "Choose" button to find it.)

"Mygal/tarent" means "find every rubric of Mygale and Tarentula throughout the repertory and create a graph of the results"



Press "Search".

You now see bars showing how well each remedy did in each section.



The taller fuchsia bar next to the word "Mind" tells us that Tarent is better represented in the Mind section than Mygale (the blue bar). To see which remedy corresponds to each bar press the space bar.


Look at Vertigo! Tarentula is very high and Mygale is almost nothing. In a case where vertigo was the main symptom if you were torn between these two very similar spiders Tarentula would most likely be a better choice.

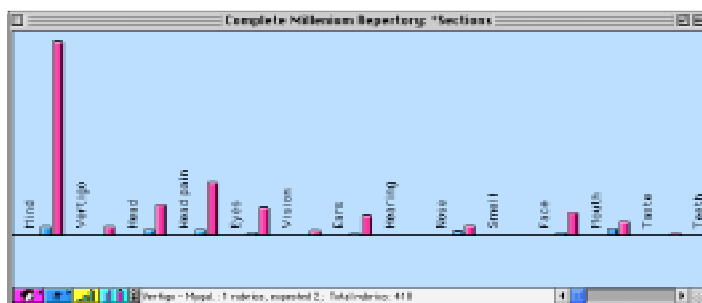
Let's examine this window a bit: You can move the cursor over the bars to get more information; putting the cursor over the fuchsia bar of vertigo you read "Tarent: 32 rubrics; expected 21 (Vertigo)"

This tells you that Tarentula has more rubrics than would be expected in the Vertigo section; it has 32 rubrics but given its total number of occurrences in the repertory we'd expect it to have 21 (based on the average spread of all remedies in the repertory).

Putting the cursor over the short blue bar you see that Mygale had only 1 rubric. It is, of course, a very small remedy but given its' size, we still would have expected it to have two.

You have probably noticed that these bars are not based on the actual number of rubrics for each remedy, but on how well it did considering its total number of occurrences in the repertory. Each remedy's bar is adjusted as though it has the same number of occurrences as the other remedies. The bars show "how well it did considering" and are generally more useful, as they allow us to compare the bars of remedies like Tarent and Mygale which have very different numbers of remedies.

But you can see the **actual** number of occurrences if you like. See the triangle in the lower left of the window?  Press it and choose "Number of Rubrics" - this shows the actual number.



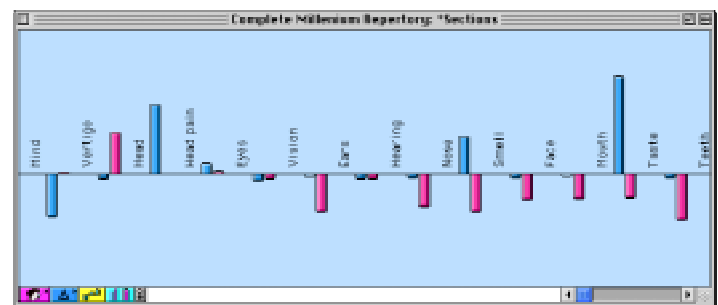
Now you see that Tarent has MANY more mind rubrics than Mygale (639 to 32) - hence the huge difference in bar heights. But this isn't really fair; we know far less about Mygale so we can't expect it to have as many rubrics as Tarentula! When you compare common and lesser known remedies the rare ones end up with such tiny bars that you end up with very little information.

In the same way, it isn't fair to compare sections like Mind and Vertigo; Mind has 30 times more rubrics than Vertigo. Mind will almost always have a very tall bar for any remedy compared to vertigo.

That's why I use the choice "Equalize by Remedy and Section". This choice gives Mygale a boost so that it can be compared to Tarentula and at the same time gives small sections like Vertigo a boost so that their results can be compared with huge sections like Mind. (Let's go back to "Equalize by Remedy and Section" now)

To the right of the blue pop-down icon is a yellow one with bars in it. 

If you click on this you switch to a graph that goes up and down. What this shows is how the remedy did in a section compared to what we expected it to do.



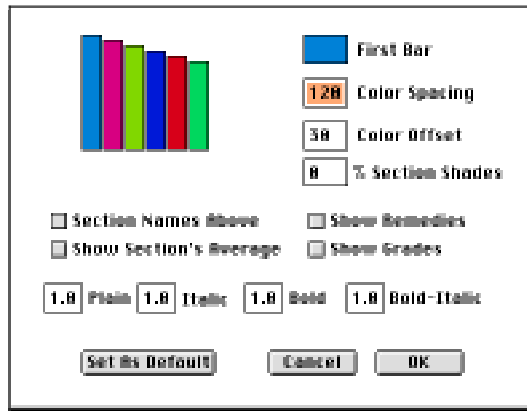
If the bar goes up then the remedy did better than we would have expected. In other words, Mygale has fewer mind symptoms that one would imagine given the total number of times it is found through the whole repertory. On the other hand it has far more than we'd expect in the Mouth section (thus the tall blue bar).

I find this graph the easiest to read; if the bar goes up, the remedy did better than expected. In other words, it is unusual in having so many rubrics in this area. If it goes down, it has fewer rubrics than one would expect given its size.

It is interesting that Tarentula does so poorly in the mind and sense organs.

The next icon is pale blue - the right side makes the bars more narrow and the left makes them wider.

The last icon is grey - it is the Concept Graph preferences. Click on it. This gives you control over the colors in the bars and other aspects of the graphs.

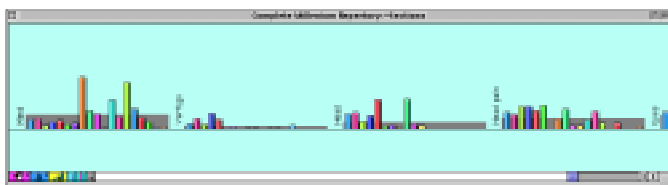


You can change the starting color of the bars, the amount of color change between them (try 60), etc. The sample bars at the left change to show you what they will look like based on the new settings.

The item "% Section Shades" alternates light and dark shades for each section background. Try 5%; when you close preferences you'll see the background now helps you see where the sections start and end.

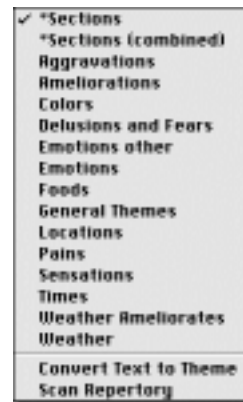
I like checking the "Show Section Names Above" - which moves the section names out from between the bars.

"Show Section's Average" is useful when you have a family of related remedies. It shows the average of all of the members for that section or concept.



You can also set each remedy grade in a rubric to have a different value.

Now let's look at the pink/face pop-down icon at the left. This icon allows you to graph additional concepts.



Each of these items draws a set of bar graphs based on the concept of the set. For example, the Aggravations draws bars associated with cold, heat, pressure, etc.

**Sections (combined)*

This is the same as the Section Graph except some of the sections that are normally separate, like Head and Head Pain, have been combined.

Aggravations

Gives a bar for each type of aggravation.

So you can see that Tarent is more worse from cold than one would expect, as is Mygale for "Mental".

You can see which words were actually searched by putting the cursor over the word "mental". At the bottom of the window it says "(Mental & Exertion) & (agg or worse or after)" - this means that rubrics that contain the words "Mental" and "Exertion" with either "agg" or "worse" or "after" are counted to make the bar.

Aren't you curious about exactly what rubrics Mygale has that make the mental exertion bar so high? Click on the bar and it collects and places all of the rubrics in the next empty Rubrics' Clipboard!

Ameliorations

A list of ameliorations. For the words that are quite rare as ameliorations, the results may be insignificant.

Colors

A list of colors.

Delusions and Fears

A list of words associated with fears, dreams or delusions.

Emotions

A large set of emotions.

Emotions other

Another set of emotions grouped slightly differently. Notice the "pain" theme; it is interesting to notice which remedies have more rubrics relating to pain and at the same time fewer emotions. These remedies, for example Mezerium, probably express their pain physically more than emotionally.

Food

This set is concerned with the effects of foods. Because the number of rubrics is very small - typically one, as in "Desires Meat" - I combined all of the foods together. If you see that eggplant has a high bar you cannot tell if it is because of an aversion, aggravation or desire unless you collect the rubrics.

Locations

Many locations, both common and rare.

Pains

A variety of pains ordered based on the kind of pain. Because pain words are generally common - pains being found most everywhere! - and the words contain emotional significance, this set is quite useful for comparing remedies (and emotional approaches to life!).

Sensations

A wide variety of sensations. Because these words are found throughout the repertory and correspond to "sensations as if", this set is quite useful for comparing remedies.

Concepts

A large set of words that might be associated with a patient's concepts. Some of the words are so infrequent in the repertory, such as "money" and "guilt", that their bars never grow very much. It may be more useful in this case to use ReferenceWorks.

Times

A list of times.

Weather

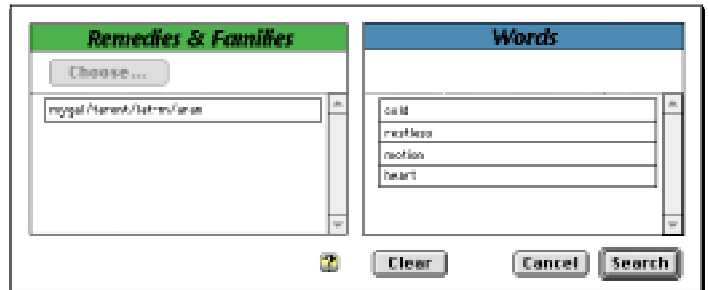
Different kinds of weather.

One-Time Sets

If you want to create a one time comparison of a couple of concepts for a few remedies go back to the Concept Search dialog by selecting it from the Edit menu.

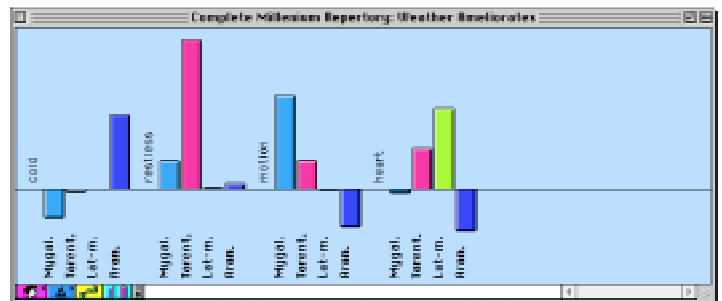
Type in the remedies separated by slashes: "Tarent/mygal/lat-m/aran"

Type in words you want to explore: "cold" (press return) "restless" (press return) "motion" (press return) "heart"



This will compare how many rubrics Mygale, Tarentula, Latrodectus and Aranea have that include the words cold, restless, motion or heart. These remedies are all spiders so we might expect them to share many symptoms. They are different in that only the last two create webs.

Press the Search button.



You quickly see that Aranea is the coldest, that Tarent is the most restless, that Mygale has the most symptoms related to motion and Latrodectus the most related to the heart.

On the other hand, cold does not seem to be such a problem for Mygale, and Aranea seems to have very few heart and motion related symptoms...

Remember if you want to see what rubrics make up the bar, simply click on it.

This set of words you searched for Cold/Restless/Motion/Heart" is saved as a temporary set in the concept list called "Last Set"; it will be saved in the menu until you do a new Concept search that includes words or you quit the program.

When you quit the program you will be asked if you want to save the set in the menu permanently and if so, you will be asked how you'd like it to be named.

New Permanent Sets

You can create new sets of concepts to add to the list in the menu.

As you just learned you can do that using the search dialog and saving it.

A more flexible way to create a concept set is by creating a text file of the concepts.

Concept Files Format

- 1) They must be saved as TEXT (.txt) type files from a word processor. (All word processors can do this.)
- 2) The first word(s) are the title of the entire set as it will be shown in the menu.
- 3) # at the start of a line makes the line a comment
- 4) Then come the words and word sets starting with the title in straight quotes
- 5) Followed by the word to be found: Sunrise
- 6) Or either of several words, separated by slashes: Sunrise/Dawn
- 7) If words must be found together an & is used: Six&AM
- 8) Parentheses go around group items - especially when there are slashes: Six&(Am/Morning)

Examples

"6 AM"Six&(Am/Morning) means the word set is named "6 AM" in the graph and the words searched for are "Six" and "AM" in the same rubric or "Six" and "morning" in the same rubric.

"12 PM"(Twelve&Pm)/Midnight means the word set is named "12 PM" in the graph and the words searched for are "Twelve" and "PM" in the same rubric or the word midnight.

You can get more ideas by opening one of the concept files in a word processor. The concept files are found in the MacRepertory Folder; Concept Folder; Concepts Text folder.

Setting Up the Concept Indexes

All of the concept sets must be indexed on a single repertory; this repertory should be the same as your default.

The first time you select Concept Search MacRepertory checks to see if you have indexed the concept files for the current repertory; if not, it asks if you want to do so. The process is lengthy, usually about an hour.

If you encounter an error while creating the Concept indexes: On the Macintosh -increase the memory to MacRepertory to 40000K and restart. On the PC -quit other running programs. In some situations the Concept indexes can require a huge amount of memory!

Whenever you use the Concept Search you will need to be using the Repertory that was indexed for it or you will get an error.

COMPANY NEWS

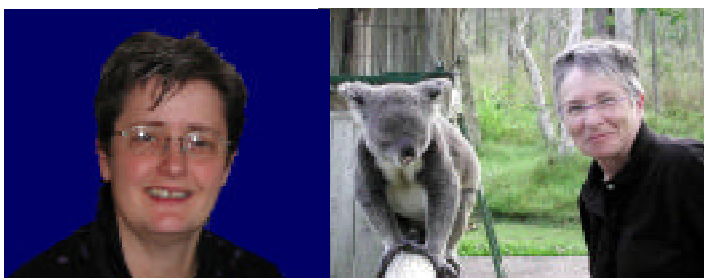
MIRANDA & ELLEN'S DEPARTURE

In July, Miranda Castro and Ellen Goldman moved to Florida to deal with a sudden family crisis. They are sorely missed.

Miranda has been an incredible asset for us the last two years. You've all been touched by how she organized the company, made customer support stellar and developed the Road Shows. Of course most of her best work was hidden: the hundreds of procedures, the enhanced database and sales system, the gorgeous writing. Her tenure profoundly improved virtually every aspect of the company and we will always be grateful. Besides the many ways that she touched the community and tightened the company structure, she gave me a huge gift - the space to focus on developing and finishing the next generation of homeopathic programs.

As hundreds of you know, Ellen has been providing spectacular one-on-one trainings on the programs. If you took advantage of them you know what a wonderful teacher Ellen is. What you won't know is that Ellen is also responsible for our new, in-computer, searchable, far handier manuals. (We are very happy to say that Ellen will be continuing her one-on-one trainings from Florida).

Although they are both missed terribly, because of the quality of their work, they left us in the best state we've been in for many years! The new programs are released, the company database finalized, a rich system of outreach has been established and there's money in the bank.



NEW ARRIVALS TO KHA

With every door that closes another opens. We've been blessed with wonderful new members to our staff - this may well be the most able and energetic group of people we've ever had! We'd like you to get to know them so with each issue of Heartbeat we'll introduce you. The staff-member-of-this-issue is Shannon.

Shannon (khaMngr@igc.org)

Shannon Delahunty became our office manager in July. She came to us from ten years of managing a very busy, integrated veterinary hospital owned by Jim Codington, DVM (one of Richard Pitcairn's students). At Jim's hospital, Shannon came to love and appreciate homeopathy.



With a large staff to manage, half a dozen practitioners and scores of cats, dogs, rabbits and other furry creatures interacting in the waiting room, when we say it was busy, we mean it! As you can imagine, as someone who could hold such chaos together, Shannon is hard working, detail-oriented, organized, sympathetic, petite ball of energy. The greater goal, whether in terms of empowering customers or serving her high ideals, always seems to be her guiding star.

Her job with us is to make sure that the company runs smoothly and efficiently, resulting in the best possible service for our customers. She's taken on a big task and her hands are full with everything from basic office management and human resources to website overhaul, marketing and customer care issues.

This summer, within a week of coming to work with us, Shannon and her husband Jimmy moved into the house they have been building. It is gorgeous and hand-made by the two of them with such loving attention to detail; every lighting fixture carefully planned and purchased, every color enhancing the colors around.

When she's not here working, you can usually find her out enjoying nature, as she is a fan of all creatures, great and small. Shannon loves to study birds, plants and insects and enjoys her time off by hiking, cooking, gardening and artistic pursuits. We are all incredibly impressed with Shannon. Virtually every interaction with her is uplifting or helpful in some way. She is a great fit here and we are enjoying having her here as a part of our family!

Linda Warkentin (ldw52@earthlink.com)

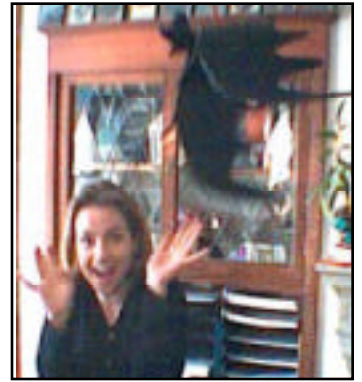
Many of you know Linda from her frequent demonstrations and visits to seminars. Now she's moved into the office coordinating our sales and supporting our US representatives and international dealers. Linda is a mistress at problem solving, a talent that is appreciated every day around the office.



Linda is a graduate of two extensive homeopathic programs in Britain, the author of the Sol proving and has been practicing homeopathy for many years. Now Linda prescribes two days a week for small animals, horses and the occasional human. Linda and David travel extensively in order to bring the vision of KHA to people around the globe yet are always accessible to those of you who need them. Linda's strength, determination, passion and sense of values have made her a very valuable part of the company. (The picture is from Linda and David's wedding.)

Eileen Buckley (khaBooks@igc.org)

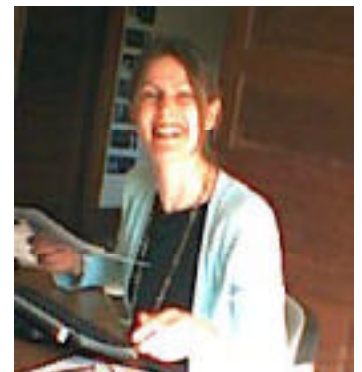
Eileen is our bookkeeper and as such is a very important part of our team. With her incredible organizational skills, attention to detail and motivated business goals, she is able to keep the financial structure and vision of KHA strong. Only working 3 days a week, she is able to take care of the incredible workload put before her and always manages to keep a smile on her face.



Don't be fooled, though, as she is not your "typical" accountant type. On the other two days a week, she pursues her other love – writing. She has had her articles published in numerous journals and is currently undertaking an internship at KOED. Her other interests include camping, hiking, dancing, painting and regular swimming (in the cold San Francisco Bay!). As you can see, she is full of surprises and her knack at telling stories keeps us all entertained. We are so happy to have Eileen here on our team.

Lisa Burke (khaMktg@igc.org)

Lisa is the newest addition to our family. She just started last month helping out in sales and marketing. Immediately upon meeting her, you see her warmth, enthusiasm and focused intelligence. Her past experience includes sales, marketing, education and management with huge companies in the natural products field. Natural health and healing have always been a part of Lisa's life and her excitement about contributing at KHA is infectious. Lisa is one very powerful lady and her skills and dynamic personality have already changed the atmosphere in the office. When not at home spending time with her young daughter, she keeps busy by studying to become a yoga teacher, performing and studying classical Indian dance and by teaching NIA at various local establishments. We look forward to working with her.



EXISTING STAFF

Declan Flannery (khaTech@igc.org)

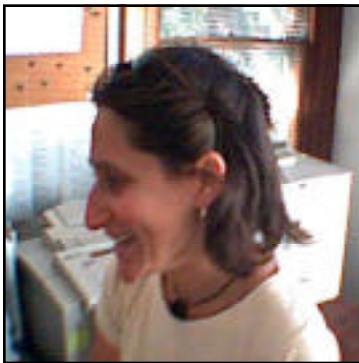
Declan is the Technical Support Department, already known and loved by most of you. It takes a special person to be able to help confused, panicked customers day after day but Declan manages to remain calm and patient through it all. His charming Irish wit and wonderful turn of phrase helping out on many occasions with customers and in-house.

Often Declan comes to work with his two lovely hounds, Calvin and Hobbs.



Kelli Scholnick (khaSales@igc.org)

Kelli is Sales and Customer Support and is the person who you are most likely to talk with when you call for information, make an order or need special help. Kelli is always there with a smile on and off the phone and ready to help out in anyway she can. Kelli's advice about the programs comes from her own experience as a practicing homeopath.



Lourdes Gonzaga (khaConnect@igc.org)

Lourdes has practiced homeopathy for many years and works with us utilizing her wonderful communication skills to support teachers and schools. Lourdes also organizes our Road Shows so if you would like us to come to your area and show you how to use your programs more effectively give her a call.



Jeremy Niemi (khaMail@igc.org)

Jeremy is our "customer fulfillment" department. In other words, he's the shipper and takes loving care of all of the details of getting our products out to the world. He creates your customized application and does what he can to get your programs to you in the fastest way possible. Also Jeremy is the guy to help you out if UPS ever loses your package!

Jeremy's true heart though lies with the theatre - many a night he's here very late so that he can attend an afternoon rehearsal.



POLITICS

California has just had a bill enacted into law that liberalizes the practice of alternative medicine, including homeopathy. It has unanimously passed the Senate and the Assembly, a rare event in itself, and on September 23, 2002 was signed into law by the Governor, Gray Davis. The law becomes effective on January 1st.

The bill, called SB577, has been developed by The California Health Freedom Coalition, an organization created to establish freedom of practice and access to all forms of alternative medicine. Although a coalition of therapies are involved, homeopaths have been the most active group in pushing this agenda forward. The President of the organization is John Melnychuk, a homeopath in Palo Alto. He has personally committed thousands of hours and a lot of his personal money to this cause.

The bill is excellent for a number of reasons. Firstly, as mentioned, it changes the political climate in which alternative therapies are practiced.

Currently, in most states, people work under the shadow of extremely monopolistic medical statutes that define virtually all forms of healing as the practice of medicine, only allowed by physicians. Therefore, there is always the implicit threat of illegality hovering over people. The bill declares that if a practitioner does not practice conventional medicine as is currently accepted (see the bill on www.californiahealthfreedom.org for details), which is defined in the bill, a practitioner should be freely allowed to practice whichever therapy they are qualified in.

However, the bill does state that the practitioner has to give a client a disclosure form stating that he/she is not a physician and declaring his/her education, experience and the nature of the services to be provided.

Therefore, the onus of responsibility is on both the practitioner and the client to take full responsibility for the nature of the healing relationship.

The bill is excellent in that it leaves the regulation and determination of standards up to each profession. It does not establish another level of bureaucratic control that can limit scope of practice and impose practice standards. It actually encourages the legitimate development of many professions that currently have felt unable to define themselves legally and it does create appropriate accountability for the practitioner. It does not create a monopoly of practice to any one group within any profession. It allows the consumer to make the decision.

For homeopaths, this is what we have been waiting for. The appropriate development of homeopathy as a cutting edge holistic therapy can now be encouraged. We are in a position to establish our own standards and to help define homeopathy as a distinct, unique profession.

The implications of this bill for the rest of the country cannot be underestimated. It is part of a movement in healing that began in Minnesota a few years ago that is changing the face of health care.

Freedom of access and freedom of development of alternative therapies is of vital importance to the well being of the whole country, individually and collectively.

The price that we have paid for this bill is high. It has cost in the range of \$200,000 to get this far. We have had generous support so far but we desperately need donations to help us recoup these costs and pay back people who have supported the organization.

Please support our bill and the organization by donating whatever you can.

It will help us tremendously and help protect the practice of homeopathy in California and throughout the United States.

Checks can be made to the California Health Freedom Coalition and sent to 655 Homer Ave, Suite C, Palo Alto, Ca 94301. USA.

Thank you for your support.

Sincerely,

Richard Pitt CCH, RSHom (NA).

Director, Council for Homeopathic Certification
Committee Member, California Health Freedom
Coalition

BOOK WATCH

PLANT FAMILIES

Rajan Sankaran's new book, [An Insight Into Plants](#), has finally been released. This 2 volume, 992 page set of books is a landmark work - the first major work to differentiate plant families.

For eight years the concepts of grouping minerals have spread and been used with success but finding a similar grouping of plants has been far more elusive. This book is the first published in-depth breakthrough in this area.

It is an astounding work. Rajan gives clear themes for each family and backs them up using cured cases from his own and many others' practices. The effect on the reader is profound. For example, you quickly realize why you'd give *Millefolium* or *Bellis* for an accident where before you would have given *Arnica*. You'll understand the themes that link *Aconite*, *Pulsatilla*, *Helleborus* and *Ranunculus*. I felt that suddenly I could effectively use twice as many remedies as I could before.

Once you understand each family, Rajan goes on to break the families into his grouping of nine miasms. This two dimensional approach leads one to very interesting remedies.

It will be clearer if I give an example: You have a patient with a focus on trauma from accidents - either her's or members of her family. She explains how she has to be "tough," put on "a brave front" and "maintain control" even though underneath she was "broken apart," "ready to faint or vomit". This suggests the sunflower family.

Then she describes that she is strikingly fastidious and compulsively orderly. She was always at the top of her class and does things the best she can. This suggests the cancer miasm.

The sunflower in the cancer miasm is *Bellis*. Reading *Bellis* we find a great description of her main complaint, irregular menses. After the remedy the menses improved, her moods changed and the compulsive behaviour disappeared.

Rajan reviews his nine miasms and brings new thinking and experience into the "old" as well as the new miasms (typhoid, malaria, leprosy, ringworm, and the "acute" miasm).

The proof of the pudding is in the eating. Roger Morrison, Nancy Herrick, Linda Johnson, Jonathan Shore, Bill Gray, Bob & Judyth Reichenberg-Ullman and many others have been using these theories for the last two years after they were presented at Rajan's extended advanced course in Esalen. All report that they have profoundly improved their rate and depth of success.

This book can be used to great advantage in tandem with the family graphs of ReferenceWorks. We recommend it very highly.



EDUCATION

Continuing education is vital for homeopaths; the therapy is too deep and the advances in theory and materia medica too rapid and extensive for anyone to be able to sit on their laurels.

Each issue of Heartbeat we'll introduce you to the world's greatest homeopathic teachers who use MacRepertory and ReferenceWorks in their courses. These courses will be very useful to you as you'll learn not only what to do to improve your prescribing but exactly **how** to do it using your software.

First on our list is Lou Klein of the Luminos Homeopathic Courses. This is one of the world's great courses. The students uniformly report a fundamental change to their practice taking them to a depth of homeopathy that they had not realized existed before.

Our other highlighted homeopathic educational resource is the Desert Institute School of Classical Homeopathy in Arizona. In Phoenix, this is one of the most dynamic, powerful and useful homeopathic programs anywhere. Serious students of homeopathy are relocating to take advantage of the rich community of homeopaths growing there.



LOUIS KLEIN

Here's what Lou says about teaching with MacRepertory and ReferenceWorks:

"My homeopathy has always been "patient-centric." In other words, the integrity of what I did was determined by the patient response (or lack of it) to homeopathic remedies chosen. Now, I even have students bring cases to work on or see live and I make a remedy suggestion. They follow up which gives a third party verification of a homeopathic prescription. It became clear to me, in order to better serve my patients, that I needed to go outside the box of a closed formal system. In the end, what I utilize is an open informal system. This means that a patient that comes to see me may need a remedy that I know little or even nothing about."

"Without a computerized ability to effect search and comparison I would never be where I am now in terms of accuracy of prescribing. I therefore primarily use ReferenceWorks to expand my prescribing possibilities. I have always delighted in the quality of new information introduced in these programs. I find the latest upgrade has articles from *Links*, journals, personal reflections, new provings. All these add to the ability and confidence of prescribing a remedy you know little about. This confidence level is partly what it is all about. The other issue is flexibility in moving and grooving through all the information to ultimately make the final selection of a single remedy."

"But even prior to the remedy selection, my methodology involves carefully selecting the rubric or the even the search word or phrase prior to putting it into MacRepertory or ReferenceWorks. This involves making sure that the rubric or search phrase represents something of the totality or "inbegriff" of the case. If you are going to even use a rubric that is physical symptom I would like to see it represent something of the totality. Because of this careful, prescreening of the initial input to the programs I find I use fewer rubrics or search phrases. The number can be as low as one to two but usually three to four. I may amalgamate concepts into one rubric. The new MacRepertory "theme palette" greatly facilitates in amalgamating concepts into one and I am beginning to use it."

"I use a relatively simple strategy in both MacReperatory and ReferenceWorks and that is relying heavily on "number of rubrics." I can do this since I have put intensive thought into the selection of rubrics and, as I said, prescreened the rubrics. This means that I expect the remedy to run through all the rubrics, concepts or amalgamated rubrics. In the end though, you have to research each individual remedy and have the flexibility to move on if it doesn't fit."

"The new ReferenceWorks lists all the remedies and an easy click will bring up all the books it is in. You can now either view the initial materia medica with a list of all books or with a click you can view all the remedies. This elegant change and interface certainly speeds up the process of viewing."

"All in all, both programs have reached a state of maturity whereby they represent and facilitate the elegance of what we do. Well, it sometimes works and looks simple, but behind is a lot of blood, sweat and tears. Thanks, David and Kent Homeopathic Associates for putting in all the hard work." Louis Klein.

Louis Klein has been studying and practicing homeopathy for over 20 years. His initial studies were with the Bay Area Study Group followed by seminars and personal study with George Vithoukas, Bill Gray MD, and other masters of homeopathy.

In 1984 he became a registered member of the UK Society of Homeopaths as well as a licentiate of the London College of Classical Homeopathy. He later became a founding member and founding Chairman of the North American Society of Homeopaths (NASH).

Mr. Klein teaches in North America, and lectures in Europe. He currently is the primary teacher of The Homeopathic Master Clinician Course. It is one of the largest post-graduate courses in North America with various locations in the U.S. and Canada. Lou has had papers published in the Proceedings of the IFH Professional Case Conference (1989-1994), New England Journal of Homeopathic Medicine, Homeopathic Links and The Homeopath. He has coordinated the provings of *Loxosceles Reclusa*, Carbon Dioxide, Coriander and Earthworm.

Louis Klein, RS Hom (1951 -)

His phone is 604-947-0757

His fax is 604-947-0764

His email address is info@homeopathycourses.com.

His website is www.homeopathycourses.com

LUMINOS HOMEOPATHIC COURSES

Homeopathic Master Clinician Course with Louis Klein

Vancouver, Canada - Year One - NEW

Session 1	February 21-23, 2003
Session 2	April 25-27, 2003
Session 3	September 5-7, 2003
Session 4	December 4-7, 2003

Seattle- Year Two

Session 1	November 1-3, 2002
Session 2	January 24-26, 2003
Session 3	March 28-30, 2003
Session 4	June 5-8, 2003 -4 day session

Minneapolis- Year Two

Session 2	January 10-12, 2003
Session 3	March 7-9, 2003
Session 4	Fall 2003- TBA

Toronto- Year Two

Session 1	February 7-9, 2003
Session 2	June 20-22, 2003
Session 3	September 19-21, 2003
Session 4	November 6-9, 2003- 4 Day Session

Special Seminar Dates

Louis Klein in New York, New York

December 6-8, 2002

"Homeopathy - The Integrity of Cure"

DESERT INSTITUTE SCHOOL OF CLASSICAL HOMEOPATHY

As you will see below the Desert Institute offers a wealth of resources for every homeopath, from beginning to advanced. This is one of the most organized, in-depth and caring centers anywhere.

Formal Training Program

This is a three year, 750 hour program of which a full third of the time is clinical training.

The program is licensed; in the process of getting certified through the CHE

Non profit

Next class starts in February of 2003.

Distance Learning Courses

40 Hour Introductory Audiotape course with syllabus; includes three hours of phone supervision time.

50 Hour Intermediate Audiotape and Videotape course with syllabus; includes two hours of phone supervision time.

Society for the Establishment of Research In Classical Homeopathy (SERCH)

Conducts provings and does conventional homeopathic research. To date we have done provings on *Heloderma suspectum* (Gila monster), *Urolophus halleri* (Round Stingray), *Carnegeia gigantea* (Sajuaro Cactus), *Cathartes aura* (Turkey Vulture), *Argemone polyanthemus* (Crested Prickle Poppy), *Alligator mississippiensis* (American Alligator). We just completed a proving of Turquoise but this has not been written up yet.

Friends of Homeopathy

This is our non profit foundation to help fund the school and our research.



DESERT INSTITUTE SEMINARS

Arizona Homeopathic Conference

Date: October 19th-20th, 2002

Guest Speakers: Judyth Reichenberg-Ullman and Bob Ullman

Contact: Lesley Hesselman at 602-862-4141

Description: Advanced, General and Introductory Tracks

Heart of Homeopathic Education

Date: November 1st-3rd, 2002

North American Network of Homeopathic Educators Conference

Speakers: Todd Rowe MD, CCH, DHT; Richard Pitt CCH, RSHom; Jo Daly, CCH, RSHom; Eric Somerman, PhD, RSHom; Carl Robinson MD, DHT

Contact: Nancy Tichenor at 480-610-0821

A conference held every other year by the Council for Homeopathic Education which is dedicated to promoting quality education, teaching and learning

Creating the Practice of Your Dreams

Date: December 7th, 9AM-1PM

Marketing Your Homeopathic Practice

Speaker: Jason Kolber DC

Contact: Nancy Tichenor at 480-610-0821

Description: A workshop on developing the business side of a homeopathic practice and how to most effectively market

Cost: \$50



Homeopathy and Film

Date: December 14th, 2002

Speaker(s): Todd Rowe MD(H), CCH, DHT

Contact: Ron Long at 602-864-1776

Description: A three hour workshop that examines the relationship between homeopathy and movies; eight Christmas movies will be viewed; the workshop is followed by a holiday party which will be catered

Cost for seminar: \$25

Review for the Council for Homeopathic Certification Exam

Date: February 8th, 2003

Speaker(s): Richard Plant, DC, CCH

Contact: Nancy Tichenor at 480-610-0821

Description: A one day review course for the CHC Exam

Cost: \$100



ROAD SHOWS

Each Road Show is geared to the audience. We guarantee that these focused, features-based seminars will give you skills and tips that will improve the way you study and practice homeopathy.

The morning session gently gets you up to speed with navigating around the programs and reviews the basic features. You'll learn how to save patient charts, find your way around the repertories and materia medica, understand the graphs and analyses and perform basic searches.

In the afternoon we cover more advanced searching and analysis features as well as creative studying techniques. You'll understand how to find families, design a new analysis strategy and find elusive and hidden symptoms. Much of the afternoon focuses on using the new releases effectively.

USA 2002

Contact: khaconnect@igc.org or 1-877-YES-KENT for details or to sign up

Seattle, WA

November 4, 2002 (Monday)
Adam Grove & Sheila Kingsbury

Novato, CA

November 7, 2002 (Thursday)
David & Linda Warkentin

TENTATIVE USA 2003

Minneapolis, MN

January 9 (before Lou Klein's Master Clinician course)

Orlando, FL

January 20 (before Henny Heudens-Mast)

Boulder, CO

January 30 (before CICH weekend with Alastair Gray)

Punta Leona, Costa Rica

February 11 (before Alize Timmerman seminar on C4 potency)

Philadelphia, PA

April 9 (before NCH Annual conference)

Boulder, CO

May 1 (before CICH class with Anne Schadde)

Berkeley, CA

Sept 18 (before Frans Vermeulen seminar)

Fort Lauderdale, FL

Oct 24 (before NASH Conference)

CANADIAN 2002

For Information and Registration, contact Terra Homeopathy in Canada
terra@ca.inter.net or call 1-800-994-3199

Vancouver

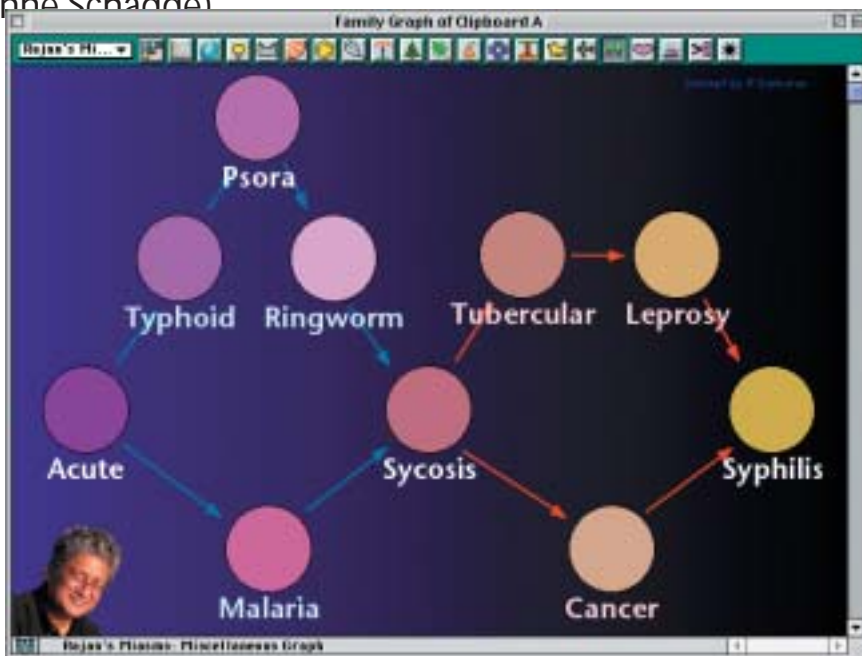
October 23 (before the Divya Chhabra Seminar)

Montreal

November 7 (before the Rajan Sankaran Seminar)

Toronto

November 16



UPCOMING EVENTS

In this section we list a variety of great seminars. The ones that I have found the most helpful in the last few years are those that organize the remedies into some sort of groups. In this way I am able to quickly exclude a bunch of remedies and focus much more clearly on the remedies that really make sense. For example, recognizing a case as being very syphilitic enables me to move away from Calcarea and Pulsatilla even if a simple analysis of the symptoms point to them.

North American Network of Homeopathic Educators Conference

November 1-3, 2002

Phoenix, Arizona

The Heart of Homeopathic Education: Todd Rowe MD, CCH, DHT; Richard Pitt CCH, RSHom; Jo Daly, CCH, RSHom; Eric Somerman, PhD, RSHOM; Karl Robinson MD, DHT

Contact: Nancy Tichenor at (480) 610-0821

Primary Care Homeopathy

November 1-3, 2002

American Institute of Homeopathy & Illinois Homeopathic Medical Association Co-sponsored event

Contact: (630) 792-9311; Fax: (630) 792-9316

Email: cihlombard@aol.com

Louis Klein

November 1-3, 2002

Homeopathic Master Clinician Course

Session One of Year Two – Seattle, WA

Contact: Luminos Homeopathic Courses, Ltd.

Aryana Rayne: (604) 947-0757

Email:

aryana@homeopathycourses.com

[http://](http://www.homeopathycourses.com)

www.homeopathycourses.com

Vega Rozenberg

November 1-4, 2002

"Winner's Edge Homeopathy" - A Four-Day Intensive

Best Western Windsor Inn and Conference Center

Ashland, Oregon

Contact: Douglas Falkner, MD, M. Hom. - (541) 552-1400

Email: drfalkner@qwest.net

Liam McClintock

November 2-3, 2002

The Syphilitic Miasm - Illustrative Cured Video Cases

Boston, MA

Contact: Rising Tide Natural Medicine - (207) 865-1222

Email: risingtide@suscom-maine.net

David and Linda Warkentin

November 7, 2002

Get the most from MacRepertory 6.0 & ReferenceWorks 3.0

Novato Oaks Inn, Redwood Room
215 Alameda del Prado, Novato, CA 94949

Contact: 877-YES-KENT or 877-937-5368

Alize Timmerman

November 8-10, 2002

Drug and Fungi Remedies – Back to Paradise

Berkeley, California

Contact:

seminars@homeopathywest.com

Tel: (877) 850-5078

Rajan Sankaran

November 8-10, 2002

Insights to Plants

Montreal, Quebec, Canada

Contact: ibekhor@yahoo.com

Toll free: (877) 369-1301 or (514) 485-3737

<http://www.bizware4u.com/sankaran/e.html>

Louis Klein

November 14-17, 2002

Homeopathic Master Clinician Course

Session One of Year One – Toronto, Ontario

Contact: Luminos Homeopathic Courses, Ltd.

Aryana Rayne: (604) 947-0757

Email:

aryana@homeopathycourses.com

[http://](http://www.homeopathycourses.com)

www.homeopathycourses.com

Liam McClintock

November 15-16, 2002

Anacardiaceae, Ranunculaceae, and Solanaceae Remedies

Freeport, ME

Contact: Rising Tide Natural Medicine - (207) 865-1222

Email: risingtide@suscom-maine.net

**The School of Homeopathy
New York City**

November 15-17, 2002

Contact: Kathy Lukas, Director at
(212) 570-2576

Email:

kathy@schoolofhomeopathy.com
[http://](http://www.schoolofhomeopathy.com)

www.schoolofhomeopathy.com

Rajan Sankaran

November 16-17, 2002

Sunflower & Celery Families
London, England

Contact: Dragonfly Seminars -
ldw52@earthlink.net

**Joseph Kellerstein and
Monica Frohman**

November 16-17, 2002

Homeopathy by the Book, Year 1
Toronto- Ontario, Canada

Contact: Monica Frohman, Admin-
istrator

Phone: (416) 618-4976; Fax: (905)
895-9753

Email: monicaf@istar.ca

[http://](http://www.homeopathybythebook.com)

www.homeopathybythebook.com

Sadhna Thakkar

November 22-24, 2002

Clinical Materia Medica and Long-
term Management of Cases

Boston, MA

Contact: Tracey Arnold at (805)
496-0940 or Bajan Haririan at
(781) 221-2783

Email:

homeopathycourse@earthlink.net

Rajan Sankaran

November 22-December 4,
2002

Mumbai, India

Contact: spirit@vsnl.com

We have arranged an 18 day
hospital term at The Ramkrishna
Mission Hospital in Mumbai
where students will be allowed
to attend the out-patient clinic,
observe patients in the wards
and attend surgical and medical
procedures. This is added to an
intensive course in Classical
Homoeopathy consisting of
lectures, live cases and video
cases. The course will focus on
the concepts and techniques
developed by Dr. Rajan Sanka-
ran.

**Joseph Kellerstein and
Monica Frohman**

November 23-24, 2002

Homeopathy by the Book, Year 2 -
Toronto, Ontario, Canada

Contact: Monica Frohman, Admin-
istrator

Phone: (416) 618-4976; Fax: (905)
895-9753

Email: monicaf@istar.ca

[http://](http://www.homeopathybythebook.com)

www.homeopathybythebook.com

Richard Pitt

November 29-December 1,
2002

Colorado Institute for Classical
Homeopathy, Boulder, CO

Contact: William Wallick, Admis-
sions at (303) 440-3717

Email:

info@homeopathyschool.org

[http://](http://www.homeopathyschool.org)

www.homeopathyschool.org

Jason Kolber

December 7, 2002

Phoenix, Arizona

Creating the Practice of Your
Dreams: Marketing Your Homeo-
pathic Practice

Description: A workshop on devel-
oping the business side of a
homeopathic practice and how
to most effectively market

Contact: Nancy Tichenor at (480)
610-0821

Todd Rowe

December 14, 2002

Phoenix, Arizona

Homeopathy and Film – A three
hour workshop that examines
the relationship between home-
opathy and movies; eight Christ-
mas movies will be viewed; the
workshop is followed by a ca-
tered holiday party

Contact: Ron Long at (602) 864-
1776

Henny Heudens-Mast

January 21-25, 2003

Orlando, Florida

Treating Cancer – Cancer in Mi-
asms

Contact: Louise Divine (850) 386-
6970

Email: divine@igc.org

A. U. Ramakrishnan

January 25-26, 2003

The Hague, Holland

Cancer Seminar

Contact: Alize Timmerman

Email: hin@hahnemanninstituut.nl

Richard Plant

February 8, 2003

Phoenix, Arizona

Review for the Council for Homeopathic Certification Exam – A one day review course for the CHC Exam

Contact: Nancy Tichenor at (480) 610-0821

Alize Timmerman

February 12-19, 2003

Punta Leona, Costa Rica

C4 Potency Workshop

Contact: Toronto Homeopathics, Carolyn Ramos (416) 604-0017

Email: caramos@sympatico.ca

Roger van Zandvoort

March 22-23, 2003

Berkeley, California

Repertory Made Simple - The Methodology of Repertorization

Contact: (877) 850-5078

Seminars@homeopathywest.com

<http://>

www.homeopathywest.com

A. U. Ramakrishnan

March 29-30, 2003

New York City, NY

Homeopathic Approach to Cancer

Contact: draur@vsnl.com

Mail to: Dr. A. U. Ramakrishnan

C/O Mr. Victor Zurbel

120 East 34th Street, Apt. 5K

New York, New York 10016

Jonathan Shore

April 25-27, 2003

Point Richmond, California

Remedies from the Bird Realm

Contact: (510) 232-2079;

hahnemann@igc.apc.org

Eileen Naumann

June 28-29, 2003

Berkeley, California

Doctrine of Signatures - The Natural World as a Native American Sees It.

Contact: (877) 850-5078

Email:

seminars@homeopathywest.com

www.homeopathywest.com

Divya Chhabra

August 10-15, 2003

Sevenoaks Pathwork Center,

Madison, Virginia

Advanced Homeopathic Seminar

Lisa@whnow.com

Frans Vermuelen

September 19-21, 2003

Berkeley, California

Lilies, Artemesias, Fungi – Introduction to Family Thinking

Contact: (877) 850-5078

Email:

seminars@homeopathywes.com

<http://homeopathywest.com>

Rajan Sankaran

September 26 - October 5, 2003

Esalen, CA

Contact: mfairbanks@igc.org

Arizona Homeopathic Conference

October 18-20, 2003

Phoenix, Arizona

Contact: Nancy Tichenor at (480) 610-0821

NASH Annual Meeting

October 24, 2003

Fort Lauderdale, Florida

Contact: nashinfo@aol.com

Phone: (206) 720-7000

NASH Annual Conference

October 25-26, 2003

Fort Lauderdale, Florida

NASH Post-Conference Seminar

October 27-28, 2003

Fort Lauderdale, Florida