



ACKNOWLEDGMENTS

In 1989, before ReferenceWorks had a name, I realized that although the repertory was our most important homeopathic tool it was only an index into the materia medica - a sort of phone book - and thus had many weaknesses. First, it altered all of the provers' words to make them fit into generalized rubrics. In the process it pushed us to minimize the patient's experience into its language: rubrics. Then it was hopelessly incomplete; who could expect a repertory author to reword every item in every materia medica so that they would fit in the repertory's structure? Yes, the repertory is a window into the materia medica but it distorts and obscures what we could see through it. There had to be a different way that didn't require every prescriber to be a genius with a photographic memory.

I dreamt of creating a program that would maintain the individuality of provings and cured cases, our incredible homeopathic heritage. A program that would enable homeopaths to find a symptom anywhere that it had been recorded in the vast sea of homeopathic books. A program that encourages homeopaths to add their voices into our healing soup. And beyond that a program that would be able to analyze cases using the materia medica, provings, journals and repertories directly.

ReferenceWorks is the realization of that dream. This is unquestionably the best work I have ever done. The program is rich, mature, beautiful and powerful. The family graphs are far beyond anything homeopaths could do, even conceptualize, before. And the easy flexibility encourages all of us to become artistic in our prescribing. ReferenceWorks gives us possibilities that even I, who birthed her, still only dimly perceive. I believe it will change homeopathy. Let me hear of your breakthroughs!


The realization of a dream like ReferenceWorks takes the efforts of many people. There is our brilliant programmer, Mike Hourigan, who took my enthusiastic, rough ideas and polished, developed and created this powerful living program. From the beginning Mike has been the person who has brought my ideas into life. It has been a great honor and pleasure to work alongside him. Homeopathy owes him a great deal.

A special heartfelt thanks to our KHA staff members: the loyal, diligent people who co-create, answer phones, take orders, pay taxes, design ads, write manuals, give technical support, test programs and hold it all together. And of course great thanks go to my wife Linda who manages the business and our far flung dealers, brings our work to the awareness of community, spearheads our training efforts and has worked far beyond what is humanly possible to make our company successful, responsive and useful.

Thank you to the many international dealers who contributed their ideas, support and forbearance as the scope of the program grew and grew. It is truly a pleasure and an honor to work and grow with every one of you.

While our library has continued to grow over the years, quite sycotically I think, I want to thank those who donated some of the initial books that got us off the ground. And of course, the many authors who gave their work with open hearts. Then there are those who organized the typing of the books into the program. Massimo Mangialavori has in many ways been my homeopathic inspiration. Asa Hershoff did a huge amount of work on the taxonomy of the families, the graphs of the plants and insights into some of the families.

Then there are my homeopathic friends who tested and added their dreams to the application: Alize Timmerman, Andre Saine, Andreas Bjorndal, Bill Gray, Clare Moore, Donna Powers, Edward Whitmont, Giavanni Ma-



rotta, Jan Scholten, Jayesh Shah, Jonathan Shore, Jorg Wichman, Krista Heron, Louis Klein, Melissa Fairbanks, Nancy Herrick, Nandita Shah, Peggy Chipkin, Rajan Sankaran, Divya Chhabra, Richard Pitcairn, Roger Morrison and Vega Rozenberg along with the many other testers and contributors not mentioned here. Forgive me for not acknowledging you this time. I appreciate you all.

Directing such a large team over a long period of time is rewarding and, at times, terribly exhausting. The fact that I have been able pull it off is due largely to my lovely wife Linda who has made my life so full and joyful, the men's groups that have supported me to be a more self-nurturing, content and honest person, my kids, Amber and Josh, who keep me flexible and proud and recently our horses who have taught me so much about loyalty and energy.

And finally I need to thank you - the homeopaths who have bought and will buy this program - because without your support we could not have taken the financial and emotional risk to develop such a huge, powerful and ground-breaking tool.

To everyone involved in this project and my life-I feel blessed and touched by your support. Thank you.

David Kent Warkentin

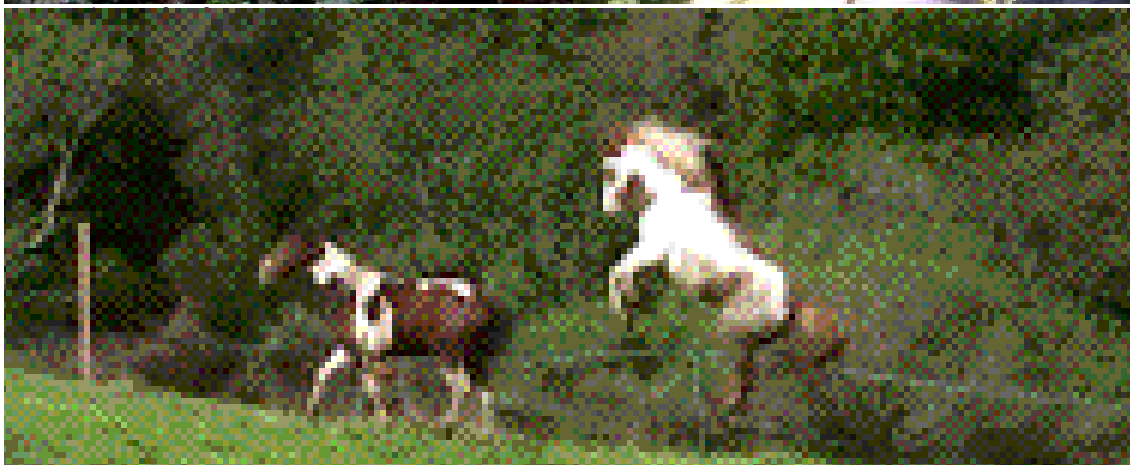
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WHAT COMES WITH REFERENCWORKS

ReferenceWorks Application CD or DVD:

This contains your ReferenceWorks application (the program itself) as the ReferenceWorks Library.

ReferenceWorks Configuration CD:

This contains information unique to you and is essential for installing your program on your computer. Keep it safe!

Copy Protection Device:

This fits into a port (USB or Parallel) on your computer and is needed to install and run your program. Your Copy Protection Device (CPD) holds your name as well as information about which programs you have purchased. This same information is mirrored in your configuration files (Configuration CD). On installation these files are read by your application and CPD and only then can you open and use your programs.

(You get one CPD even if you have both ReferenceWorks and MacRepertory; they know how to share.)

Where is the ReferenceWorks manual?

The manual is now in electronic form. It is located inside your ReferenceWorks Library folder. It is in Adobe PDF form.